

Buyers Information

- Full Name (Same as on photo ID, make copy of ID)
- Name How They Will Take Title (John C. Smith and Mary Ann Smith H/W)
- Mailing Address
- Social Security Number
- Phone Number

What The Buyer Will Need To Give You **Before Entering An Offer**

- Proof of Funds For Cash Offer (Not older than 30 days)
- Pre-Qualification Letter from Lender (Make sure lender is HUD approved if getting FHA financing) (Not older than 30 days)
- Earnest Money Deposit (\$500 <\$50,000 - \$1000 >50,000)
Pay to: **HUD or John Doe** (buyers name)

NEW!! - You will also need to get your Broker's EIN or Social Security number for the bid DOCUMENTS once you have an accepted bid online!

BONUSES!

Some of these bonuses are from real estate trainers and are not from me personally.

[231 Questions](#) - Nowadays we are all working with a lot of buyers. Here are 231 questions you can ask them to keep you in control of the conversation.

We all use email to work with buyers, sellers and agents. So here is a cool program that will let you know if the person you send an email to has read it or

not. This is priceless, now you know when anyone you send a email to has opened it (it also emails you to let you know it was read) and you will also have a record of it being opened. It costs around \$29 per year for the Silver Membership, but when I wrote this they had a deal for \$39 for the Gold membership! [CLICK HERE to try if FREE, No credit card required!](#)

Ever thought about a slogan for you business card or business. This video is a GREAT source and offers some awesome ideas for using different slogans in all your marketing depending on who you are marketing to! This is a must watch video. This was done by another RE Guru. <http://budurl.com/REslogans>

Finally, the best money you will ever spend in Real Estate and it will save time and money! If you are not using an electronic document signing program you are wasting a lot of your valuable time and hard earned money. Almost everyone you do business with has an email address and with a program like [DocuSign](#) you can effortlessly email your contracts, listings etc. to be signed electronically. Better than faxing because the documents don't get all distorted and many people you do business with do not have a fax machine available. With gas now over \$4.00 a gallon, you will easily save the cost of this program is fuel cost alone, not to mention saving your valuable time running around getting offer signed...go ahead and try it for FREE and NAR even gets you a discount. [DocuSign](#)